Canadian and Global Economic Outlook: 2015-2016

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Where do We Stand Today?

In comparison to the rest of the world we are doing well

- Canada's economy has outperformed all G-7 economies since prerecession (2009) levels:
 - #1 in GDP and investment growth
 - #2 in Employment growth
- Median per capita disposable income has caught up with the USA
- The federal government's budget is on track to be balanced by the Spring of 2015
- Canada has by far the lowest net federal debt

But all is Not as Well as it Seems and Outlook is Murky

- There are landmines on the ground we stand on that can potentially explode in our face
- We are surrounded by a highly uncertain and potentially explosive global economic and geopolitical environment
- The outlook is highly uncertain and not very positive.

Domestic Threats to Financial Stability

- Over-indebted household sector
- Over-valued housing market
- Over-valued bond market
- Over-dependence on cheap money
- Over-dependence on commodity prices and energy exports
- Over-dependence on housing construction
- Poor productivity growth
- Rising unit labour costs and diminishing global competitiveness
- Deteriorating provincial fiscal environment

External Threats to Financial Stability

- Stagnation and deflation in the Eurozone
- Economic slowdown and brewing financial crisis in China
- Weak and uncertain outlook in Japan
- Slowing growth in newly emerging economies
- Over-valued global equity markets
- Exchange rate instability and 'currency wars'
- Resumption of 'cold war' between the West and Russia
- Break-down and chaos in the Middle East
- Emergence of extreme Islamic movements from W. Africa to Far East
- Ebola outbreak and other epidemiological risks

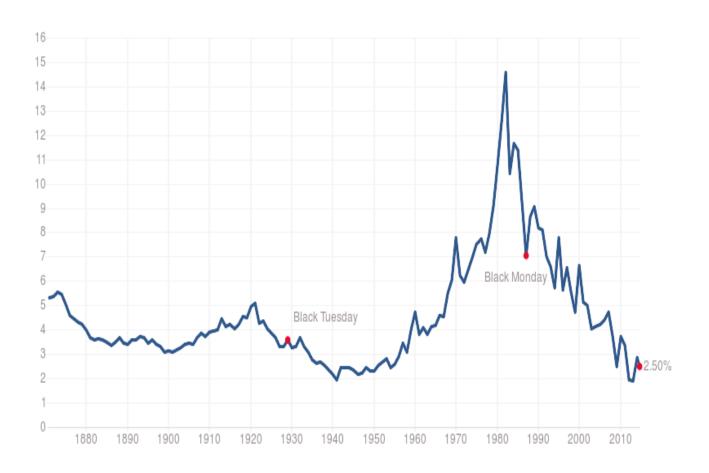
Private and Public Debt in Canada: 2014

Public Sector	<u>2014</u>	Percent of GDP
Federal government net debt	682.3	36.3%
Provincial government net debt	537.1	28.6%
Total public sector net debt	1,219.4	64.9%
Private Sector		
Household sector gross debt	1,774.7	94.5%
Business sector gross debt	1,572.5	83.7%
Total private sector (non-financial) debt	3,347.2	178.2%
Total private and public sector debt	<u>4,566.6</u>	<u>243.2%</u>
Of which, Net External debt (NIIP)	57.3	3.1%

Source: Department of Finance, <u>Fiscal Reference Tables</u>, October, 2014 and Bank of Canada, <u>Banking and Financial Statistics</u>, July, 2014. (Table E2)

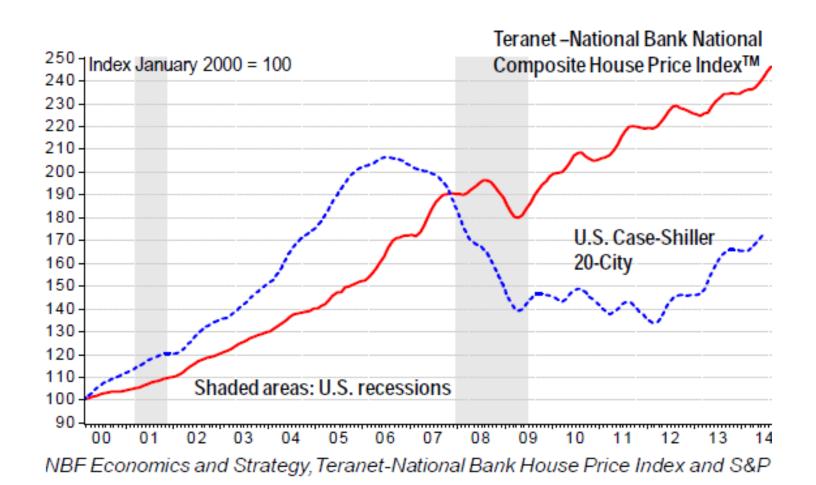
Record Low Long-term Interest Rates

The risk-free return has never been so low since Noah stepped out of his ark

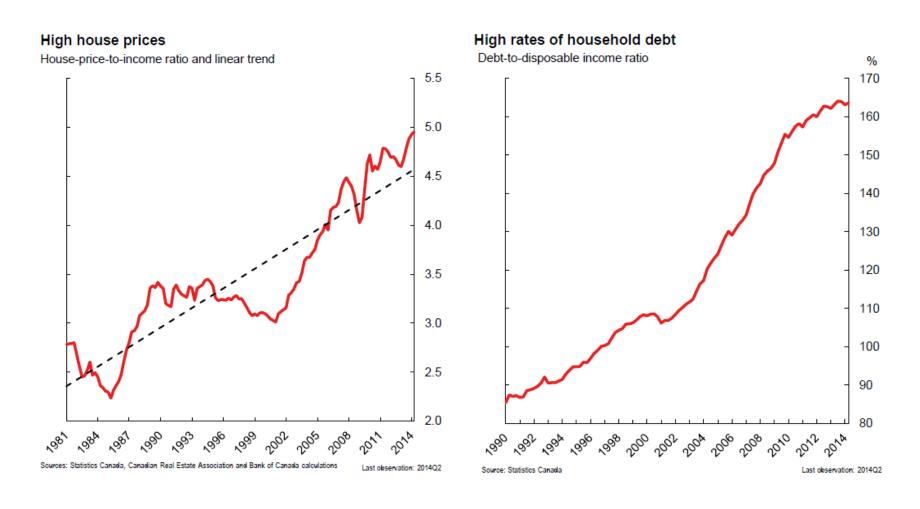


Housing Prices in Canada and the USA: A Tale of Two Countries

Canadian housing prices continue to defy gravity

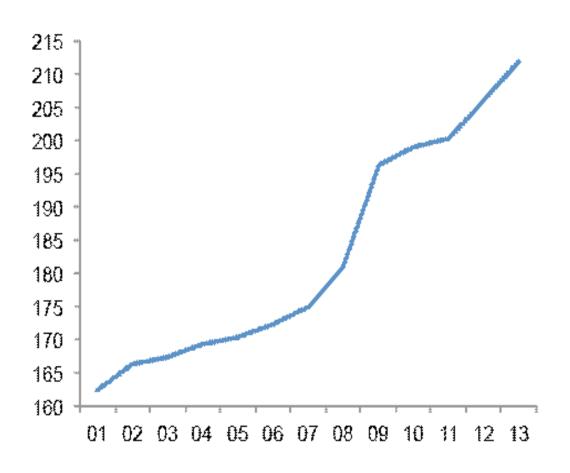


Unsustainable Fundamentals in Housing Prices & Household Debt

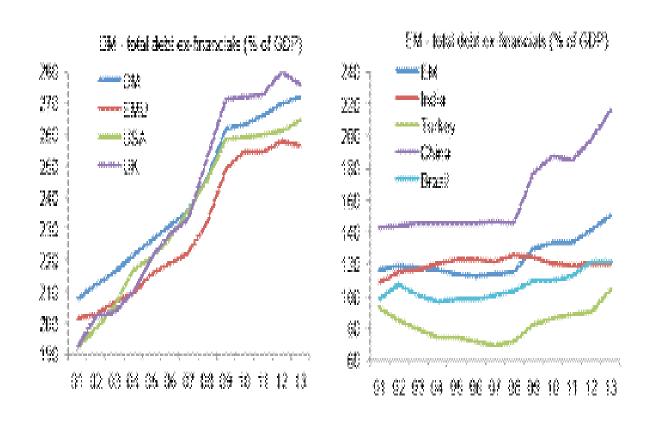


Global Debt-to-GDP Ratio: 2001-2013

Deleveraging? What deleveraging?



Debt Ratios Continue to Rise Especially in China



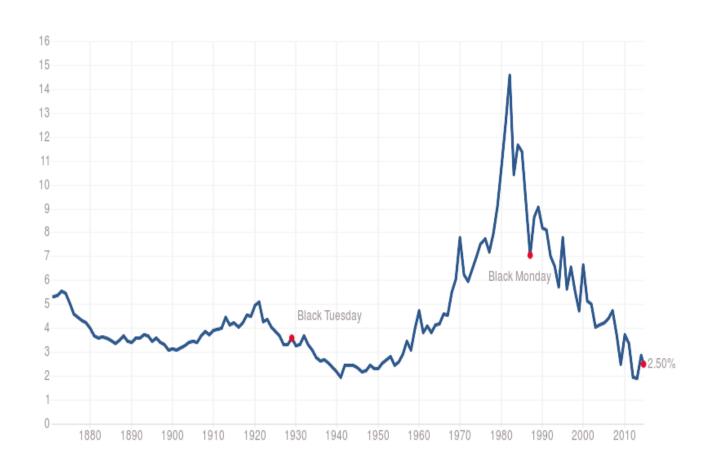
World Stock Market Capitalization Has Reached New Records

Global stock market capitalization has reached \$65 Trillion, surpassing previous record peak



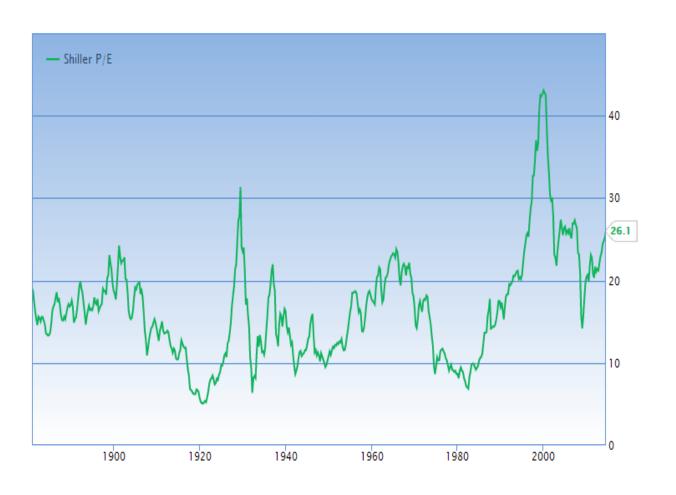
S&P 500 Dividend Yield

High prices low dividends

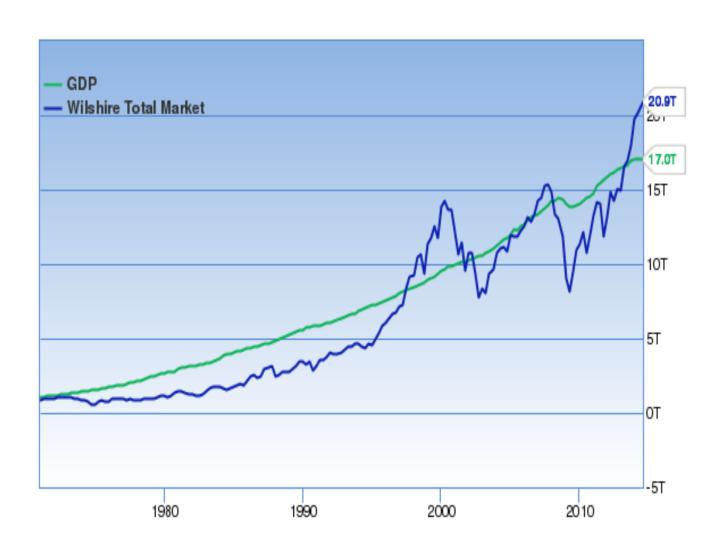


Shiller Price/Earnings Ratio

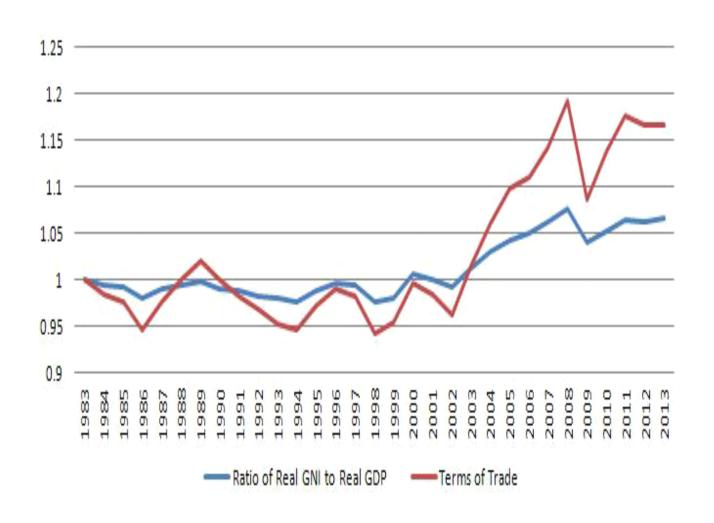
Overvalued equity markets



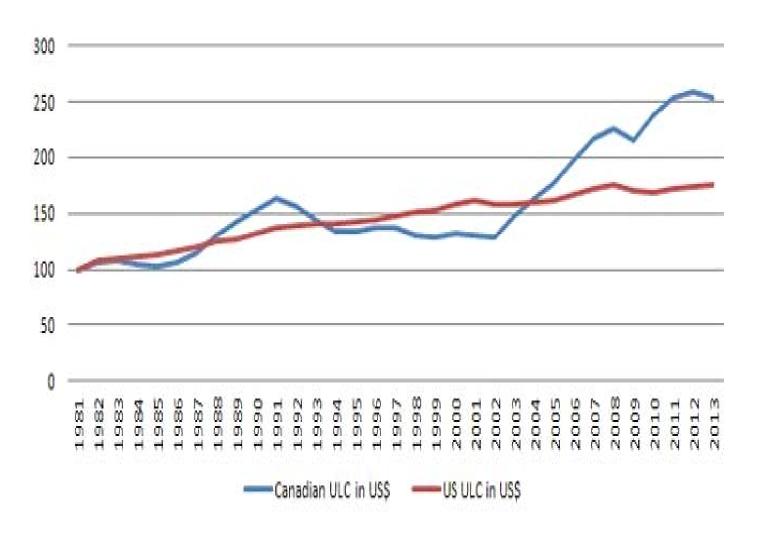
US Market Capitalization Exceeds GDP



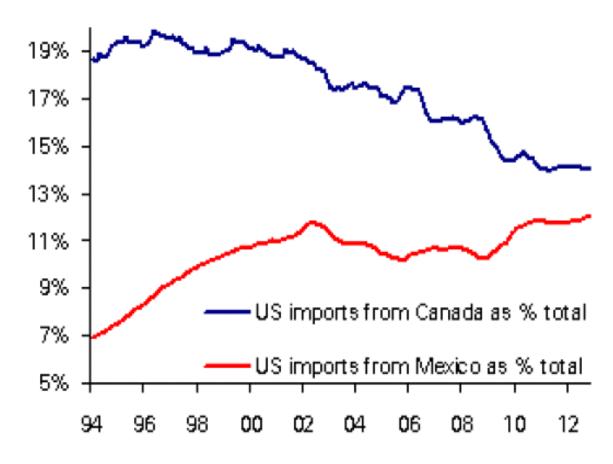
Terms of Trade and Real National Income: Canada (Indexes 1983=1.0)



Unit Labour Costs - Business Sector (Indexes 1981=100)



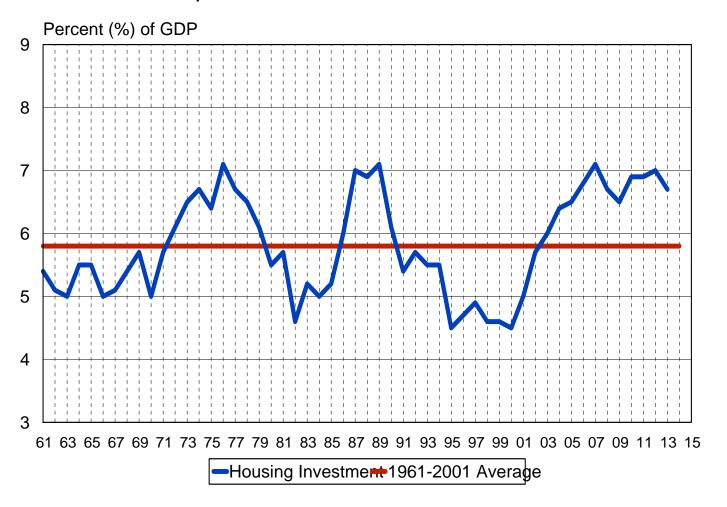
Canada's Declining Market Share in US Market



Source: DB Global Markets Research, CEIC,

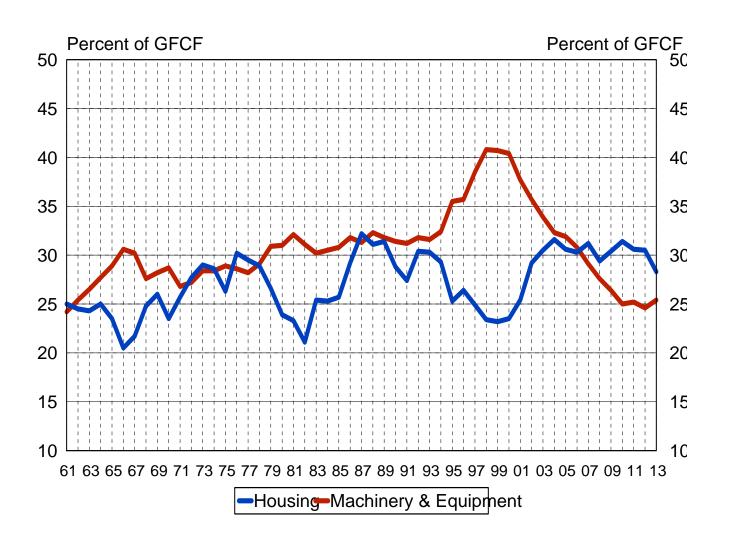
Residential Housing Investment as a Share of GDP: 1961-2013

Housing investment is well above the long-term average of 5.8% and is poised to decline sooner or later



Productive vs Unproductive Investment: 1961-2013

Too much investment in housing which is unproductive not enough investment in machinery & equipment which creates wealth in the long-run



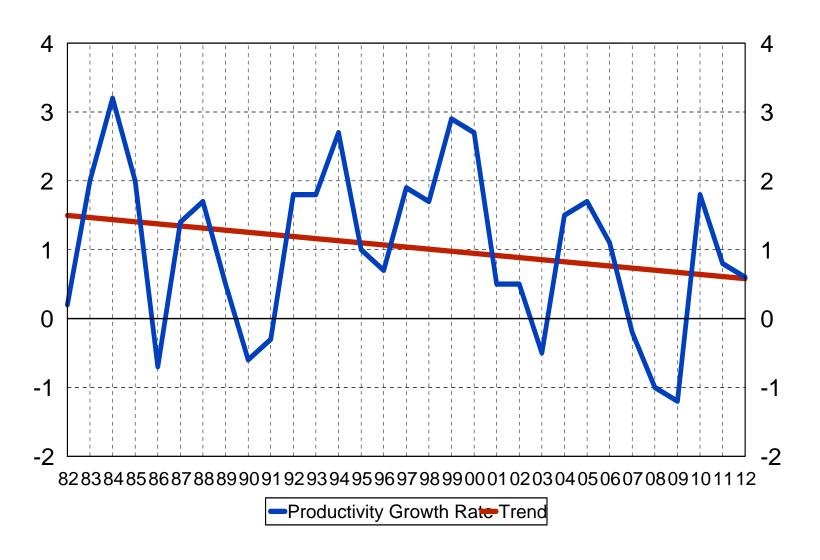
Increasing Reliance on Mining, Oil & Gas

Have we been overinvesting in energy extraction at the expense of other sectors of the economy?

2011	Manufacturing	Mining and oil and gas Extraction
Share of GDP	12.8	4.5
Share of Total Investment	4.8	21.4
Share of Employment	10.2	1.9

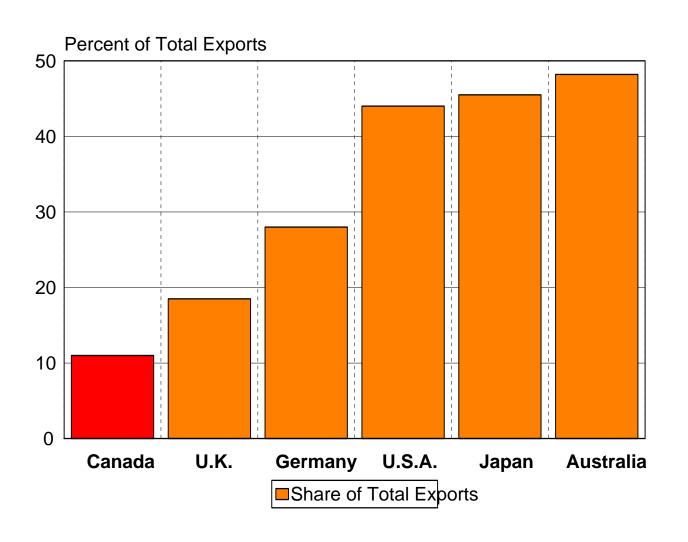
Productivity Growth: 1982-2012

Productivity growth has declined by roughly 1 percentage point since the late 1970s from 1.5% to 0.5%



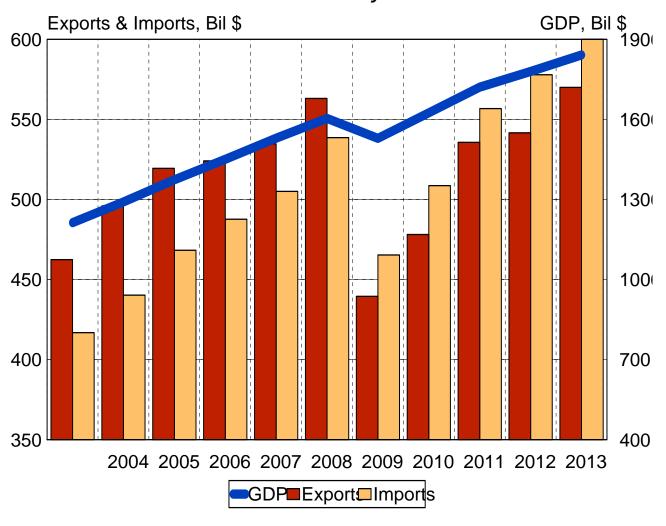
Canada has a Small Exposure to Emerging Markets

Canada has growth in Emerging benefited less from Economies



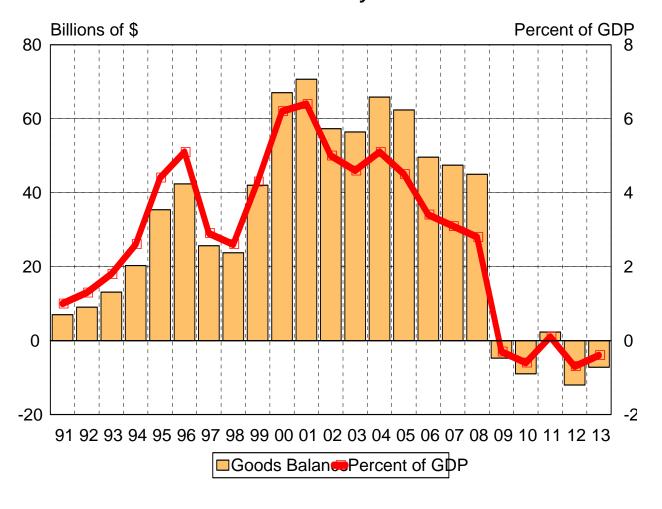
The Impact that the Global Recession of 2009 has had on our Exports and Imports

Since the recovery, our imports have grown but our exports have recovered slowly



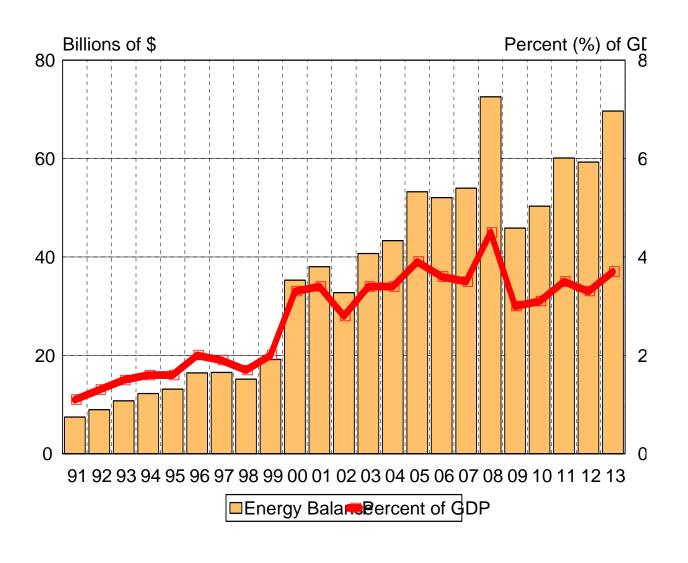
The Effect of the Global Recession on Canada's Merchandise Trade Balance

The Great Recession has injured Canada's merchandise trade balance severely



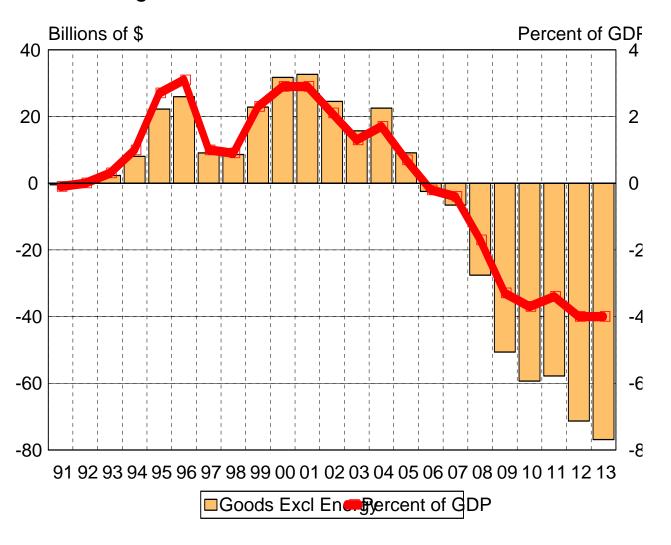
Canada's Growing Dependence on Energy Exports

We are increasing our reliance on the export of energy products



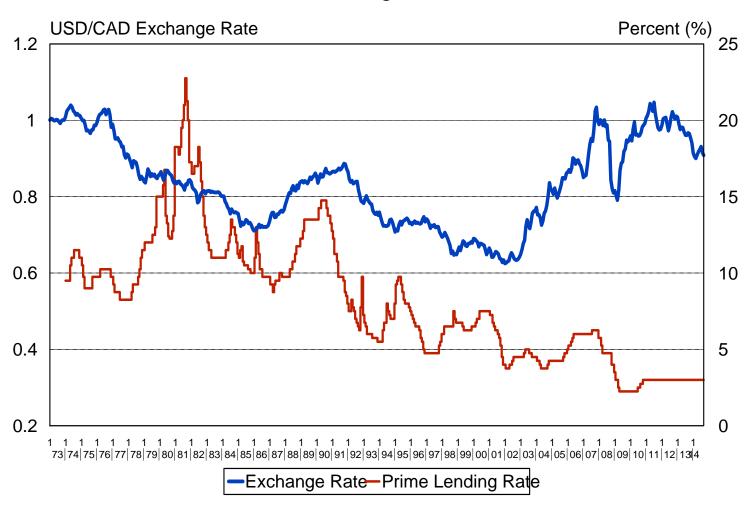
Canada's Decreasing International Competitiveness

When we exclude energy exports, we are running a growing deficit in our goods trade with the rest of the world



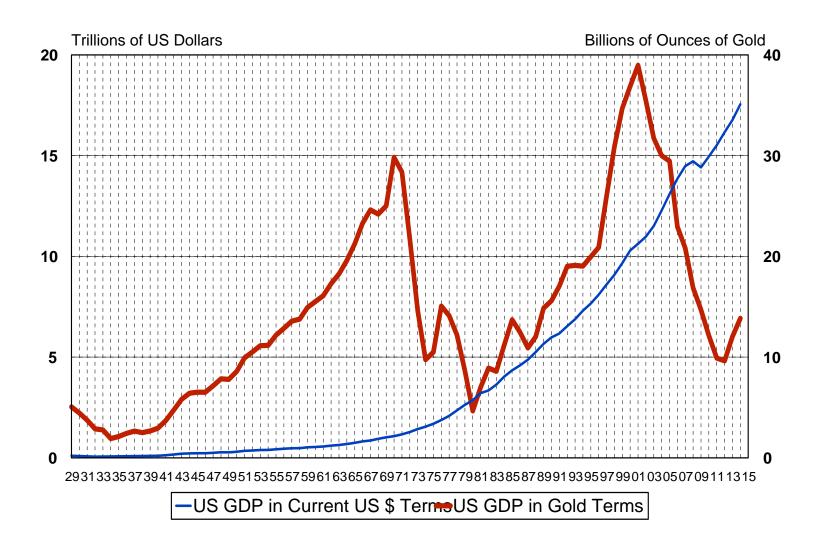
Historically Low Interest Rates and a Strong Dollar Are Undermining Our Economy

The combination of low interest rates and strong dollar have been a mixed blessing for Canada



US GDP IN NOMINAL DOLLARS vs. US GDP IN GOLD TERMS: 1929 – 2014

A Resurging US economy will surprise the sceptics



Global Economic Environment

Global economic growth is slowing with adverse implications for exports and debt dynamics of highly indebted nations

- Europe is barely growing and flirting with deflation
- Growth in China is slowing, debt levels are rising too fast
- Japan continues to be mired in stagnation
- With the exception of India and Mexico, growth in Emerging Economies is slowing while debt levels are rising
- The supply/demand balance in the world oil market is shifting towards over supply
- Commodity prices are under downward pressure
- The only bright spot is the resurging US economy

Implications for Canada

Mixed, Bumpy and Slow

- Export growth to Europe and Japan will remain very weak
- Export growth to China will slow as China is shifting gears from an investment model to a consumer model and as growth in services will outpace growth in goods production
- Canada's terms of trade will deteriorate as commodity prices soften;
 GNI to GDP ratio will narrow
- Canadian growth will underperform US growth
- Exports to the USA will rise, while imports from the USA will slow
- Canadian dollar will continue to fall relative to the USD moving towards \$0.82 by the end of 2015
- Oil prices will remain soft and trend downwards towards \$65 USD a barrel
- Short-term interest rates to remain low and lag those in the USA
- Central Canada will outperform the Prairies, Ontario will outperform Quebec but the impact of the drop in oil prices will be net negative for Canada

Risks to Canada's Economic Outlook

Downside risks outweigh upside risks by considerable margin

- Sudden correction to Canada's housing market
- Sudden rise in long-term interest rates
- Renewed crisis in the Eurozone
- Financial crisis in China and other Emerging Economies
- Geopolitical instability in the Middle East
- WARNING: These risks are inter-correlated, when combined they can create a highly explosive brew that result in another round of global financial instability
- MITIGATING FACTORS: A flexible exchange rate and fiscal automatic stabilizers will partly cushion the impact of adverse moves on Canadians

Thank You.

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